

## Mascoma Community Healthcare

### Minutes of the meeting of the Board of Directors

Dale Barney presiding

August 11, 2014

Canaan Hall

In attendance:

Voting Directors – Carolyn Barney, Barbara Birdsey, Virginia Carroll, Barry Clause, Barbara Dolyak, Gili Lushkov, Sean Murphy, Mary Paquette, Jim Spaulding, Pete Thurber, Linda Von Reyn

Ex-officio Directors – Dale Barney, David Beaufait, Michael Paine, Mike Samson, Alice Schori

Not in attendance but excused – Scott Berry

Not in attendance – Karen Baravalle, John Dow, Karen Gray, Colin Higbie, Merle Kenyon, Ed McGee

Invited guest speaker – Adam Cohen

Interested community members –

Carol Cushman, Kim Depelteau, Denis Salvail, Philip Salvail, Phil Smith, Mike \_\_\_\_\_?

### Approval of Minutes –

Minutes of the July 14<sup>th</sup> meeting were corrected and approved. (Motion made by C. Barney, seconded by Carroll.) Thanks were given to Von Reyn for filling in during Schori's absence.

### Committee Report Brief Summaries –

**Building** committee – Samson reported that a funding source is available at 1.9% interest IF building is energy efficient, so Adam Cohen (architect/builder/energy efficiency expert with experience building clinics in VA) was invited to make a presentation today. We have a draft contract for LaValley but may be able to save a lot by going the energy efficient route. There was verbal agreement with LaValley, but building committee has reservations about the proposed contract.

**Adam Cohen's presentation** was long and detailed, outlining advantages of using construction standards of the Passivhaus movement now widely adopted throughout the EU. Attention to building physics, heating and cooling, total energy, and air exchange control (tightness) can result in 60-70% reduction in total energy use and up to 90% savings on heating. He would recommend manufactured components (which could be built somewhere near here) snapped together on site. He spoke of various contracting/management scenarios.

Samson says he, Dow, and Berry are opposed to LaValley's draft construction management contract which doesn't give us enough protection against cost overruns. A motion was made to send the issue back to the building committee to meet with and continue discussion with both LaValley and Cohen (Beaufait moved, Spaulding seconded, passed unanimously).

**Finance** committee (Samson reporting) rewrote estimates based on data from the Ammonusuc clinic. We'll lose money if operating with fewer than 2000 patients but could safely start with 1600 (with planning for initial losses). More data are needed about pharmacy. If we could achieve the savings Cohen promises, we'd save \$20K on utilities, \$35K on debt service, and \$10K on interest.

**Equipment** committee (Thurber reporting) has pricing done except for exam and procedure rooms. Current estimate is \$1.1 million, but they hope to bring that down. (Samson's plan shows est. of \$900K.) Dental and electronic medical records estimates should also go down. Sarah Bunten, who works with Beaufait, helped greatly.

**Fundraising** committee (C. Barney reporting) is targeting certain foundations, tailoring what we say to each, and is optimistic about responses. Donors in the \$10K-75K range are being sought. Potential big donors all sound promising, but the checks are not in yet. Some foundations don't make decisions until November-December.

**Communications** committee (Birdsey reporting) – Community events are bringing in new pledges (80 from Enfield, 127 from Canaan Old Home Days, some on-line, for a total of 211 new ones since last meeting or 2% increase since May). More pledges are needed especially from Enfield and Dorchester. Volunteers are needed for upcoming events in Grafton and Dorchester. There was a setback last week when only one of 20 invited leaders from Enfield showed up for a meeting there, so lunch at Mickey's for Enfield business owners next week will be RSVP. Total pledges now are over 2100.

Motion to adjourn was made by Beaufait, seconded by Von Reyn.

**Next Regular Meeting** –  
Monday, September 8, 7pm, at Canaan Hall.

Respectfully submitted,  
Alice Schori, Secretary