

Mascoma Community Healthcare

Minutes of the meeting of the Board of Directors

Dale Barney presiding

June 9, 2014

Canaan Hall

In attendance:

Voting Directors – Carolyn Barney, Scott Berry, Barbara Birdsey, Barry Clause, John Dow, Gili Lushkov, Sean Murphy, Mary Paquette, Linda Von Reyn

Ex-officio Directors – Dale Barney, David Beaufait, Michael Paine, Mike Samson, Alice Schori

Not in attendance but excused – Virginia Carroll, Peter Thurber

Not in attendance – Karen Baravalle, Barbara Dolyak, Karen Ewer-Gray, Colin Higbie, Merle Kenyon, Ed McGee

Interested community members –

Denis Salvail, Philip Salvail, Phil Smith, Doreen Wyman

Ratification of Directors –

A motion was made to ratify the appointment of Sean Murphy and Linda Von Reyn back to the time they were originally nominated, but discussion indicated the Board felt this was not necessary.

Committee Report Brief Summaries –

Staffing committee (Lushkov chair) has met twice to consider general staffing and will consider specialists later. A handout of their draft plan was presented.

Building committee (Dow chair, P. Salvail vice chair) has discussed building types and recommends steel frame (for ease of interior reconfiguration as needs change), unless it proves too expensive. Four architects are to be interviewed; feeling is that we need person with experience (rather than using design-build approach). Soil test hole looks good; 70 ft. to bedrock, 14 ft. silty loam, current well 15 gal./min. (but new one will be needed); more results expected soon. Floor plan changing, still not final, depends on staffing needs. A motion was made to accept the **Purchase and Sales Agreement** as written, contingent on financing, with Samson authorized to sign. (Dow moved, C. Barney seconded, unanimously approved.)

Equipment committee (Berry reporting for Thurber) is starting to get responses to questionnaires about what is needed, then will look at costs.

Finance committee is working on capital needs budget and interim budget. Samson noted that board members are currently insured as volunteers for the Town of Canaan until he gets us board insurance.

Fundraising committee (C. Barney chair) has assembled list of foundations with interest in healthcare and/or children and is hoping to persuade them to give more than usual. There will be personal meetings with each (except Byrne, which prefers a letter). We're still looking for more sources, not necessarily local. Murphy says Timken contribution would have to be for capital, not operational expenses.

Collaboration committee (Samson chair) is working on establishing relationships with Beaufait, McGee, DHMC, and APD. A response to a letter from DHMC has been drafted with thanks and more questions. We are still looking for at least a letter of interest from APD.

Communications committee (D. Barney chair) is looking for ways to increase pledges from Enfield and Dorchester and keep up interest among current pledges. Margaret Brown at the

Dartmouth Institute will help us work on pledge program for Enfield. Dan Affeldt, analyst from Enfield, expects 20-50% of pledges to actually become patients. Since we shouldn't build for fewer than 800 patients, 4000 pledges is goal. We need dedicated volunteers in Enfield. Wyman will help and will try to work with town officials.

Report on Incorporation and 501(c)3 Status –

Application for 501(c)3 status is ready to send as soon as incorporation papers are received (overdue, may arrive Wednesday).

USDA Rural Development Status –

Samson reports that, if we get a guarantee of 300-400 patients (ideally 800), with commitment in writing from employers that will have their workers use the clinic, USDA will approve funding. We need letters of support from employers and increased individual pledges by Oct. 15. Samson will design new pledge forms. Berry says Finance committee should validate numbers of patients needed for break-even budget; he also says we need Treasurer and bank ASAP.

Approval of Minutes –

Minutes of the May 12th meeting were approved. (Motion made by Dow, seconded by Von Reyn.) Minutes of the May 22th teleconference meeting were approved. (Motion made by Dow, seconded by Birdsey.) Von Reyn volunteered to take minutes at the July 14 meeting, when Schori will be absent.

Communications Brainstorming Session –

All present were asked for ideas about increasing pledges from Enfield and keeping current pledges up to date on progress. Suggestions included strong local advocates in each town; regularly updated social media, email, and list-servs; visibility at public events of all sorts; getting info out through schools and businesses; weekly letters to VN Forum; involving schools and service clubs; bumper stickers; finding someone to persuade Enfield to sign up town employees; erecting a sign such as: "Future Home of YOUR Mascoma Community Healthcare Clinic".

Next Regular Meeting –

Monday, July 14, 7pm, at Canaan Hall, with possible teleconference before then.

Respectfully submitted,
Alice Schori, Secretary