



Who we are

We are a community health center that offers comprehensive medical and dental care, lab, behavioral health, education, social services, and pharmacy for all area residents and the general public.

We offer affordable care in a local setting, while cooperating with area hospitals and specialists.

The Health Center is an independent, non-profit that is governed by board members who are patients and the Health Center answers directly to the patients.

What we plan to offer

Community Health Insurance

Urgent Visits

Wellness and Preventive Care

Management of Chronic Disease

Health care for Infants and Children

Elder Care

School Coordination

Women's Health

Immunizations for all

Behavioral Health Services and

Counseling

Social Service Coordination

Lab Services

Full Dental Care

Radiography

Pharmacy

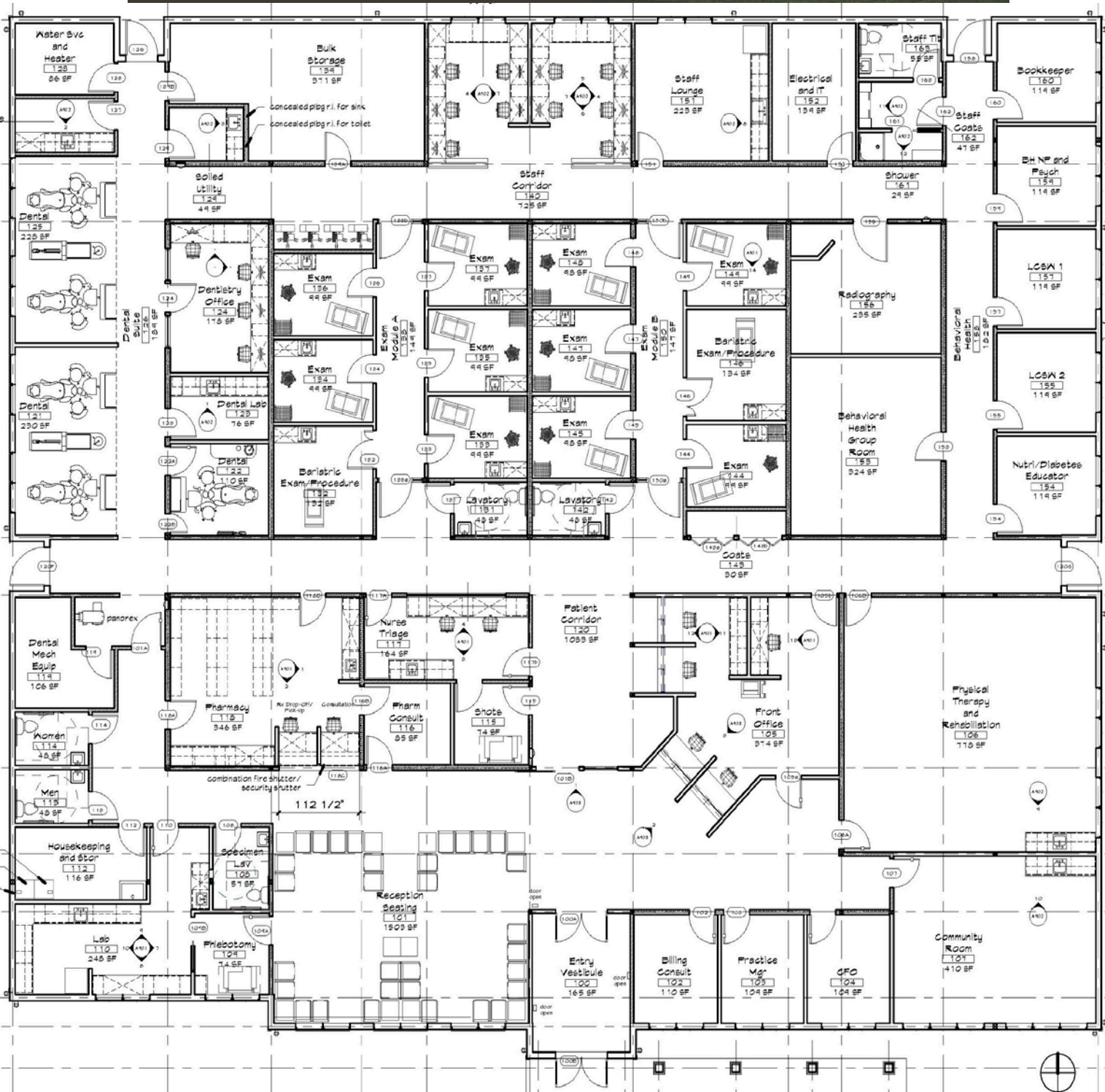
Physical Therapy

Integrated Care

Health Coaches

MASCOMA COMMUNITY HEALTHCARE, INC.

RIGHT CARE, RIGHT COST, RIGHT HERE!





Why was this organized?

- Higher medical costs – double digit increases annually
- 63% of the insurance in Mascoma Valley comes from employers and they are shifting their unaffordable costs to employees who can't afford the increases either
- More expensive deductibles, co-pays, and premium sharing for employees
- No insurance for many – 28% of Dorchester, 17% of Canaan and 14% of Grafton and 7% for both Orange and Enfield is still uninsured
- 13% unemployed in Dorchester and 9% in Canaan – any health insurance is unaffordable
- ACA Health Insurance Exchange policies that require \$5,000 deductibles to be “affordable”
- Long waits for appointments
- Repeat visits for the same illness
- Multiple visits for doctors, labs, drugs, and x-rays
- Un-coordinated care
- Doctors who aren't familiar with the patient, don't take the time to listen, and don't explain what's going on to the patient
- Fear about the future of health care

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18 Roberts Road - Corner of Roberts Road and US Route 4 - PO Box 550, Canaan, New Hampshire 523-4501 ext 5

Mascomacommunityhealthcare.org

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**Mascoma Community Health Center thanks you for your donation.
Your gift is making possible this local health center with medical, dental, behavioral health care
and lab and prescription service that's affordable for all.**

**I am making the following gift to Mascoma Community Healthcare to be used for the
operation of the new health center.**

Amount I am contributing today _____

Additional Amount I am pledging to contribute by December 1st of 2017 _____

I am making a bequest in my will to Mascoma Community Healthcare. Please advise us of any information you
would like about amount, conditions or contact information.

I would like to contribute the following amount to fund a suite or room in the new health center.

_____ Room/Suite _____ Amount

Name: _____ Email Address: _____

Address: _____ Telephone: _____

Other comments and directions: _____

**There are a number of opportunities to dedicate a gift in memory
or recognition of an individual or cause.**

Pediatric Dental Suite \$10,000 **
Pediatric Medical Suite \$10,000 **
Family Practice Suite \$10,000 **
Gerontology Suite \$10,000*
OB-GYN Suite \$10,000*
Social Service and Community Support Suite \$10,000 **
Administrative Services Suite \$10,000 **
Physical Therapy and Rehabilitation Center \$25,000**
Community Care Reception Room \$25,000 **
MCH Triage Area \$25,000 **
Community Pharmacy \$25,000 **
Health Maintenance Laboratory \$10,000 **
Remote Read Radiography Center \$10,000 **

Behavioral Health and Counseling Services \$10,000 **
Mascoma Valley Community Room \$10,000 **
Dental Restoration Laboratory \$10,000 **
Provider Team Consultation Room \$10,000 **
12 examination rooms \$5,000 each
5 dental chairs \$5,000 each
Phlebotomy Room \$5,000
Dental Provider Office \$5,000 **
Staff Lounge \$5,000 **
3 Social Services offices \$5,000 each **
Education Center \$5,000 **
(All dedications are subject to Board approval.)
* Indicates that this designation is not available yet
** Areas reserved by donors to date

NOTES:

All gifts to Mascoma Community Healthcare, Inc. are tax deductible. Mascoma Community Healthcare, Inc. is a 501(c)(3) organization and a registered New Hampshire Charity. A copy of all registration documents is available. This organization is locally managed by prospective patients and is not part of a larger institution. **Checks must be made payable to Mascoma Community Healthcare, Inc.** and should be sent to PO Box 550, Canaan, NH 03741. Tax deduction receipts will be provided to every donor. Gifts may be made confidentially with the donor's name restricted from public access. Gifts may be made at any time, but our greatest need to open the center is to raise \$350,000 by November 15, 2015. Gifts toward the opening of the facility must be completed by May 1st of 2017. We ask that donors making gifts over the two year period make part of the gift by November 15 of this year. While some of the donated money is needed immediately for architecture and engineering services, most of the donated money will be used for operating reserves when the health center is open. In the event that the facility does not open, all money donated will be returned to contributors on a prorated basis.

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What has been accomplished to date –

- **Bylaws were accepted, incorporated** and a 20 member Board of Directors was elected in 2014.
- Created a **governance structure based on Federally Qualified Health Center** standards that requires that a minimum of 51% of the Board members be Health Center patients.
- Created a strong Board Committee management system.
- **Received 501(c)(3) designation in 2015** and registered as a New Hampshire Charity.
- Created a **website and managed social media for Mascoma Community Healthcare including a flash email communication system** with more than 600 subscribers.
- Received **pledges from more than 2,600 residents** to join the health center and from nine employers and institutions who committed to directing their employees to use the new health center.
- Acquired **purchase and sale on land** for Health Center in a central location for all five towns and negotiated approvals from all abutting owners.
- Completed favorable **independent review of business plan and all assumptions by TriNet Health Consultants.**
- **Met engineering requirements** for design and permitting.
- Completed **architectural design** and construction documents including drawings, specifications, request for contractor qualifications, and bid documents.
- Researched and established **equipment procurement list and costs.**
- Prepared **job descriptions for Health Center employees.**
- Started **recruitment of personnel.** Received letters of interest for all critical staff positions.
- Negotiated a **plan for merger of an existing Upper Valley practice** into the clinic.
- Received a commitment for **\$3,283,125 in loans** for the land, building, and equipment.
- Have **bridge loan offer** from Bank of New Hampshire.
- Raised **\$400,000 in local contributions.** (We need \$100,000 more for operating reserves.)
- **Purchasing Site February 11, 2016.**
- **Prequalified 9 general contractors**
- Project went out to bid on **February 19, 2016.**
- Low bid of **\$2,520,000 submitted by North Branch Construction accepted** subject to final contract.
- Construction contract is **within proposed financing** and business plan.
- **Break ground by May 1, 2016.**
- **Operational by March of 2017.**
- Formed a committee of people experienced in self insurance to **create community health insurance policies** that capture the savings from the new Health Center.